

Aeroflot Group Announces Operating Results for November 2021

Moscow, 27 December 2021 – Aeroflot PJSC (Moscow Exchange ticker: AFLT) today announces Aeroflot Group operating results for November and 11M 2021¹.

Key highlights of November 2021²:

- Aeroflot Group carried 3.6 million passengers, 76.8% up year-on-year and 16.6% down vs. 2019;
- 2.7 million passengers carried in domestic segment, 46.0% up year-on-year and 9.6% up vs. 2019;
- 930.0 thousand passengers carried in international segment, 4.5x up year-on-year and 50.5% down vs. 2019. In November 2021 international passenger traffic recovered to 49.5% of 2019 levels;
- Group's RPK increased by 2.0x year-on-year and decreased by 28.2% vs. 2019, ASK increased by 86.8% year-on-year and decreased by 26.6% vs. 2019;
- Aeroflot Group's passenger load factor was 76.4%, a 5.1 percentage point increase year-on-year;
- Aeroflot Group carried 30.5 thousand tonnes of cargo and mail, up 27.5% year-on-year;
- Pobeda Airlines carried 1.2 million passengers; passenger load factor was 91.7%.

November 2021 Operating Highlights compared to November 2020 and 2019 Aeroflot Group airlines: All flights

	Aeroflot	Pobeda	Rossiya	Total
Passengers carried, thousand PAX	1,644.6	1,166.2	772.5	3,583.2
Change vs. 2020, %	97.4%	33.5%	2.4x	76.8%
Change vs. 2019, %	(41.5%)	33.8%	26.1%	(16.6%)
Available Seat Kilometres, million	5,960.5	2,143.1	2,444.2	10,547.9
Change vs. 2020, %	2.0x	33.2%	2.3x	86.8%
Change vs. 2019, %	(42.0%)	29.3%	0.4%	(26.6%)
Passenger load factor, %	68.8%	91.7%	81.7%	76.4%
Change vs. 2020, %	7.2 p.p.	3.5 p.p.	8.5 p.p.	5.1 p.p.
Change vs. 2019, %	(6.1 p.p.)	(2.2 p.p.)	0.7 p.p.	(1.7 p.p.)
Cargo and mail carried, tonnes	21,899.7	4,541.0	4,043.9	30,484.5
Change vs. 2020, %	31.3%	16.3%	21.6%	27.5%
Change vs. 2019, %	4.6%	6.7%	22.6%	7.0%

¹ Management accounts.

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² Comparison of 2021 Aeroflot Group figures vs. corresponding period of previous year is based on pro forma results, which exclude the results of Aurora Airlines in 2019 and 2020.



Aeroflot Group airlines: Domestic flights

	Aeroflot	Pobeda	Rossiya	Total
Passengers carried, thousand PAX	1,032.0	1,069.3	552.0	2,653.2
Change vs. 2020, %	49.3%	29.0%	85.8%	46.0%
Change vs. 2019, %	(24.9%)	54.7%	55.6%	9.6%
Available Seat Kilometres, million	2,753.7	1,879.4	1,462.2	6,095.3
Change vs. 2020, %	32.6%	27.1%	46.9%	33.9%
Change vs. 2019, %	(16.1%)	53.9%	34.7%	9.1%
Passenger load factor, %	75.7%	92.4%	80.5%	82.0%
Change vs. 2020, %	11.9 p.p.	3.8 p.p.	8.0 p.p.	8.2 p.p.
Change vs. 2019, %	(1.9 p.p.)	(2.1 p.p.)	1.1 p.p.	0.4 p.p.
Cargo and mail carried, tonnes	6,501.4	3,851.7	3,448.8	13,801.9
Change vs. 2020, %	(11.0%)	11.4%	16.4%	0.6%
Change vs. 2019, %	(3.0%)	36.7%	25.4%	12.5%

Aeroflot Group airlines: International flights

	Aeroflot	Pobeda	Rossiya	Total
Passengers carried, thousand PAX	612.6	96.8	220.5	930.0
Change vs. 2020, %	4.3x	2.2x	9.9x	4.5x
Change vs. 2019, %	(57.4%)	(46.4%)	(14.4%)	(50.5%)
Available Seat Kilometres, million	3,206.8	263.8	982.0	4,452.6
Change vs. 2020, %	3.6x	2.0x	12.8x	4.1x
Change vs. 2019, %	(54.2%)	(39.6%)	(27.2%)	(49.3%)
Passenger load factor, %	62.9%	86.6%	83.5%	68.8%
Change vs. 2020, %	6.5 p.p.	3.3 p.p.	0.4 p.p.	7.4 p.p.
Change vs. 2019, %	(10.8 p.p.)	(5.8 p.p.)	1.2 p.p.	(7.1 p.p.)
Cargo and mail carried, tonnes	15,398.3	689.2	595.1	16,682.6
Change vs. 2020, %	64.3%	54.5%	63.6%	63.8%
Change vs. 2019, %	8.1%	(52.1%)	8.6%	2.8%

Fleet update

In November 2021 Aeroflot Group added four SSJ100 to the fleet of Rossiya Airlines and phased out two Airbus A320 (Aeroflot Airlines) and one Airbus A320 (Rossiya Airlines). As part of intra-group redistribution Aeroflot Airlines transferred two SSJ100 to the fleet of Rossiya Airlines.

As of 30 November 2021, the fleet of Aeroflot Group consisted of 352 aircraft.

	Net changes	Net changes in the fleet		
	November 2021	11M 2021	as of 30.11.2021	
Aeroflot Group	+1	+10	352	
Aeroflot Airlines	-4	-52	189	
Pobeda Airlines	_	+10	44	
Rossiya Airlines	+5	+52	119	



Aeroflot Group Operating Results (pro forma, excluding the results of Aurora Airlines in 2020)¹

	November 2021	November 2020	Change	11M 2021	11M 2020	Change
Passengers carried, thousand PAX	3,583.2	2,026.2	76.8%	42,185.9	27,154.7	55.4%
- international	930.0	208.7	4.5x	7,589.6	5,662.1	34.0%
- domestic	2,653.2	1,817.5	46.0%	34,596.3	21,492.7	61.0%
Revenue Passenger Kilometres, mn	8,061.4	4,028.9	2.0x	92,029.4	62,396.8	47.5%
- international	3,063.8	672.6	4.6x	24,383.4	20,192.2	20.8%
- domestic	4,997.6	3,356.3	48.9%	67,646.0	42,204.6	60.3%
Available Seat Kilometres, mn	10,547.9	5,646.3	86.8%	114,048.5	84,199.8	35.4%
- international	4,452.6	1,095.0	4.1x	33,407.4	28,452.8	17.4%
- domestic	6,095.3	4,551.3	33.9%	80,641.0	55,747.0	44.7%
Passenger load factor, %	76.4%	71.4%	5.1 p.p.	80.7%	74.1%	6.6 p.p.
- international	68.8%	61.4%	7.4 p.p.	73.0%	71.0%	2.0 p.p.
- domestic	82.0%	73.7%	8.2 p.p.	83.9%	75.7%	8.2 p.p.
Cargo and mail carried, tonnes	30,484.5	23,906.9	27.5%	265,301.9	209,094.8	26.9%
- international	16,682.6	10,182.3	63.8%	98,843.3	81,568.3	21.2%
- domestic	13,801.9	13,724.6	0.6%	166,458.6	127,526.5	30.5%
Revenue Cargo Tonne Kilometres, mn	145.4	113.2	28.5%	1,140.0	932.5	22.2%
- international	94.3	62.7	50.4%	534.0	450.4	18.6%
- domestic	51.1	50.5	1.2%	606.0	482.1	25.7%
Revenue Tonne Kilometres, mn	870.9	475.8	83.0%	9,422.6	6,548.2	43.9%
- international	370.0	123.2	3.0x	2,728.5	2,267.7	20.3%
- domestic	500.9	352.6	42.1%	6,694.1	4,280.6	56.4%
Available Tonne Kilometres, mn	1,379.0	811.0	70.0%	14,336.1	10,788.8	32.9%
- international	671.4	276.0	2.4x	4,820.7	4,236.3	13.8%
- domestic	707.6	535.0	32.3%	9,515.5	6,552.5	45.2%
Revenue load factor, %	63.2%	58.7%	4.5 p.p.	65.7%	60.7%	5.0 p.p.
- international	55.1%	44.6%	10.5 p.p.	56.6%	53.5%	3.1 p.p.
- domestic	70.8%	65.9%	4.9 p.p.	70.4%	65.3%	5.0 p.p.
Revenue flights	27,266	17,536	55.5%	299,774	217,137	38.1%
- international	6,783	1,966	3.5x	48,976	44,564	9.9%
- domestic	20,483	15,570	31.6%	250,798	172,573	45.3%
Flight hours	73,184	42,837	70.8%	763,840	562,417	35.8%

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¹ PJSC "Aeroflot" terminated its participation in the capital of JSC "Aurora Airlines" on December 25, 2020, having sold the shares owned by the Company.



Aeroflot Group Operating Results Aeroflot Airlines

	November 2021	November 2020	Change	11M 2021	11M 2020	Change
Passengers carried, thousand PAX	1,644.6	833.3	97.4%	19,666.9	13,538.8	45.3%
- international	612.6	142.0	4.3x	5,256.3	4,180.6	25.7%
- domestic	1,032.0	691.3	49.3%	14,410.6	9,358.2	54.0%
Revenue Passenger Kilometres, mn	4,100.9	1,825.6	2.2x	47,264.2	33,143.1	42.6%
- international	2,015.7	500.5	4.0x	17,323.4	15,082.8	14.9%
- domestic	2,085.2	1,325.1	57.4%	29,940.8	18,060.3	65.8%
Available Seat Kilometres, mn	5,960.5	2,965.7	2.0x	63,327.4	49,627.8	27.6%
- international	3,206.8	888.3	3.6x	25,364.6	22,566.0	12.4%
- domestic	2,753.7	2,077.5	32.6%	37,962.9	27,061.8	40.3%
Passenger load factor, %	68.8%	61.6%	7.2 p.p.	74.6%	66.8%	7.9 p.p.
- international	62.9%	56.4%	6.5 p.p.	68.3%	66.8%	1.5 p.p.
- domestic	75.7%	63.8%	11.9 p.p.	78.9%	66.7%	12.1 p.p.
Revenue flights	13,446	9,603	40.0%	148,842	132,827	12.1%
- international	4,970	1,531	3.2x	36,308	36,457	(0.4%)
- domestic	8,476	8,072	5.0%	112,534	96,370	16.8%
Flight hours	39,698	24,300	63.4%	409,723	349,044	17.4%

Pobeda Airlines

	November 2021	November 2020	Change	11M 2021	11M 2020	Change
Passengers carried, thousand PAX	1,166.2	873.5	33.5%	13,263.2	8,229.9	61.2%
- international	96.8	44.4	2.2x	688.4	619.2	11.2%
- domestic	1,069.3	829.0	29%	12,574.9	7,610.7	65.2%
Revenue Passenger Kilometres, mn	1,964.5	1,418.9	38.5%	22,095.0	14,064.1	57.1%
- international	228.5	108.4	2.1x	1,702.8	1,418.9	20.0%
- domestic	1,736.0	1,310.5	32.5%	20,392.1	12,645.3	61.3%
Available Seat Kilometres, mn	2,143.1	1,608.8	33.2%	23,546.8	15,270.3	54.2%
- international	263.8	130.1	2.0x	1,964.6	1,611.6	21.9%
- domestic	1,879.4	1,478.8	27.1%	21,582.2	13,658.7	58.0%
Passenger load factor, %	91.7%	88.2%	3.5 p.p.	93.8%	92.1%	1.7 p.p.
- international	86.6%	83.3%	3.3 p.p.	86.7%	88.0%	(1.4 p.p.)
- domestic	92.4%	88.6%	3.8 p.p.	94.5%	92.6%	1.9 p.p.
Revenue flights	6,726	5,227	28.7%	74,835	47,264	58.3%
- international	591	281	2.1x	4,203	3,735	12.5%
- domestic	6,135	4,946	1.2x	70,632	43,529	62.3%
Flight hours	15,458	11,387	35.7%	167,580	107,358	56.1%

Rossiya Airlines

	November 2021	November 2020	Change	11M 2021	11M 2020	Change
Passengers carried, thousand PAX	772.5	319.4	2.4x	9,255.7	5,386.0	71.8%
- international	220.5	22.3	9.9x	1,644.9	862.3	90.7%
- domestic	552.0	297.1	85.8%	7,610.8	4,523.7	68.2%
Revenue Passenger Kilometres, mn	1,996.0	784.4	2.5x	22,670.2	15,189.6	49.2%
- international	819.7	63.7	12.9x	5,357.2	3,690.6	45.2%
- domestic	1,176.4	720.8	63.2%	17,313.1	11,499.1	50.6%
Available Seat Kilometres, mn	2,444.2	1,071.7	2.3x	27,174.2	19,301.7	40.8%
- international	982.0	76.7	12.8x	6,078.3	4,275.2	42.2%
- domestic	1,462.2	995.1	46.9%	21,095.9	15,026.5	40.4%
Passenger load factor, %	81.7%	73.2%	8.5 p.p.	83.4%	78.7%	4.7 p.p.
- international	83.5%	83.1%	0.4 p.p.	88.1%	86.3%	1.8 p.p.
- domestic	80.5%	72.4%	8.0 p.p.	82.1%	76.5%	5.5 p.p.
Revenue flights	7,094	2,706	2.6x	76,097	37,046	2.1x
- international	1,222	154	7.9x	8,465	4,372	93.6%
- domestic	5,872	2,552	2.3x	67,632	32,674	2.1x
Flight hours	18,027	7,149	2.5x	186,537	106,016	76.0%



Appendix 1.

Aeroflot Group Operating Results (including the results of Aurora Airlines in 2020)¹

	November 2021	November 2020	Change	11M 2021	11M 2020	Change
Passengers carried, thousand PAX	3,583.2	2,080.6	72.2%	42,185.9	27,885.7	51.3%
- international	930.0	209.7	4.4x	7,589.6	5,734.8	32.3%
- domestic	2,653.2	1,870.9	41.8%	34,596.3	22,150.9	56.2%
Revenue Passenger Kilometres, mn	8,061.4	4,102.1	96.5%	92,029.4	63,397.7	45.2%
- international	3,063.8	674.0	4.5x	24,383.4	20,303.1	20.1%
- domestic	4,997.6	3,428.1	45.8%	67,646.0	43,094.6	57.0%
Available Seat Kilometres, mn	10,547.9	5,800.6	81.8%	114,048.5	86,128.2	32.4%
- international	4,452.6	1,097.6	4.1x	33,407.4	28,670.9	16.5%
- domestic	6,095.3	4,703.0	29.6%	80,641.0	57,457.3	40.3%
Passenger load factor, %	76.4%	70.7%	5.7 p.p.	80.7%	73.6%	7.1 p.p.
- international	68.8%	61.4%	7.4 p.p.	73.0%	70.8%	2.2 p.p.
- domestic	82.0%	72.9%	9.1 p.p.	83.9%	75.0%	8.9 p.p.
Cargo and mail carried, tonnes	30,484.5	24,573.8	24.1%	265,301.9	214,281.9	23.8%
- international	16,682.6	10,183.0	63.8%	98,843.3	81,690.7	21.0%
- domestic	13,801.9	14,390.9	(4.1%)	166,458.6	132,591.1	25.5%
Revenue Cargo Tonne Kilometres, mn	145.4	114.2	27.3%	1,140.0	941.2	21.1%
- international	94.3	62.7	50.4%	534.0	450.6	18.5%
- domestic	51.1	51.6	(0.9%)	606.0	490.7	23.5%
Revenue Tonne Kilometres, mn	870.9	483.4	80.2%	9,422.6	6,647.0	41.8%
- international	370.0	123.3	3.0x	2,728.5	2,277.8	19.8%
- domestic	500.9	360.1	39.1%	6,694.1	4,369.2	53.2%
Available Tonne Kilometres, mn	1,379.0	826.8	66.8%	14,336.1	10,989.2	30.5%
- international	671.4	276.4	2.4x	4,820.7	4,260.1	13.2%
- domestic	707.6	550.5	28.5%	9,515.5	6,729.0	41.4%
Revenue load factor, %	63.2%	58.5%	4.7 p.p.	65.7%	60.5%	5.2 p.p.
- international	55.1%	44.6%	10.5 p.p.	56.6%	53.5%	3.1 p.p.
- domestic	70.8%	65.4%	5.4 p.p.	70.4%	64.9%	5.4 p.p.
Revenue flights	27,266	18,736	45.5%	299,774	232,238	29.1%
- international	6,783	1,980	3.4x	48,976	45,766	7.0%
- domestic	20,483	16,756	22.2%	250,798	186,472	34.5%
Flight hours	73,184	45,001	62.6%	763,840	589,491	29.6%

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¹ PJSC "Aeroflot" terminated its participation in the capital of JSC "Aurora Airlines" on December 25, 2020, having sold the shares owned by the Company.