



## **Aeroflot Announces Traffic Statistics for October and 10M 2013**

**28 November 2013, Moscow.** – JSC “Aeroflot – Russian Airlines” summed up traffic and capacity statistics for October and 10 months of 2013.

### **Highlights**

#### *Aeroflot standalone*

- Aeroflot (the “Company”) passenger traffic reached 1.9 million passengers in October 2013, up 20.5% vs. October 2012. This brought the Company’s total passenger traffic for 10M 2013 to 17.6 million, up 18.6% year-on-year;
- Passenger turnover growth accelerated in October 2013, up 21.0% year-on-year to 5.4 billion revenue passenger kilometres, compared to 20.2% year-on-year for the 10M period;
- Capacity grew at a faster rate than turnover in October 2013, driven by the addition of new routes during the year. Passenger load factor in October 2013 was almost unchanged at 79.3% compared to October 2012;
- Aeroflot has added new aircraft to its fleet in 2013, including seven Airbus A320, three Airbus A321, two Boeing 737-800 and four Boeing 777, which also contributed to an increase in capacity of 21.1% in October 2013 vs. October 2012.

#### *Aeroflot Group:*

- Aeroflot Group’s (the “Group”) passenger traffic for October 2013 was 2.7 million passengers, up 13.1% from October 2012; the Group’s total passenger traffic for 10M 2013 reached 26.7 million, up 14.5% year-on-year;
- The Group’s passenger turnover growth in October 2013 was 11.2% year-on-year, reaching 7.3 billion revenue passenger kilometres for the month, and passenger turnover was up 15.7% year-on-year for the 10M period;
- Aeroflot Group’s passenger load factor also declined slightly in October 2013 to 77.2%, down 1.0 pp from October 2012. This was due to capacity additions at Group subsidiaries Orenair and Rossiya outstripping growth in passenger turnover.

#### *Other highlights:*

- Aeroflot suspended operations of its cargo plane fleet in 2013, switching to belly cargo operations. This was the main factor driving the 17.5% decline in tonnes of cargo carried in October 2013 from October 2012;

The tables below provide key figures for Aeroflot on a standalone basis, as well as consolidated traffic figures for Aeroflot Group.

### Aeroflot standalone

	October 2013	October 2012	Change	10M 2013	10M 2012	Change
Passengers carried (000s)	1,875.6	1,557.1	20.5%	17,607.9	14,849.5	18.6%
Revenue seat km (mln)	5,425.8	4,485.2	21.0%	50,787.8	42,255.9	20.2%
Available seat km (mln)	6,840.9	5,646.9	21.1%	63,785.3	53,780.4	18.6%
Passenger load factor	79.3%	79.4%	(0.1pp)	79.6%	78.6%	1.0pp
Cargo + mail carried (tonnes)	15,210.4	17,946.7	(15.2%)	147,425.5	159,768.3	(7.7%)
Revenue cargo ton kilometres (mln)	561.1	506.2	10.8%	5,357.1	4,730.6	13.2%
Available cargo ton kilometres (mln)	852.6	769.6	10.8%	8,284.9	7,373.9	12.4%
Revenue load factor	65.8%	65.8%	0.0pp	64.7%	64.2%	0.5pp

### Aeroflot Group traffic figures

	October 2013	October 2012	Change	10M 2013	10M 2012	Change
<b>Passengers carried (000s)</b>	<b>2,702.8</b>	<b>2,389.4</b>	<b>13.1%</b>	<b>26,709.6</b>	<b>23,327.2</b>	<b>14.5%</b>
<i>Of which international</i>	1,477.7	1,412.1	4.6%	14,927.2	13,592.8	9.8%
<i>Of which domestic</i>	1,225.1	977.3	25.3%	11,782.4	9,734.4	21.0%
<b>Revenue seat km (mln)</b>	<b>7,294.8</b>	<b>6,560.3</b>	<b>11.2%</b>	<b>72,657.7</b>	<b>62,789.7</b>	<b>15.7%</b>
<i>Of which international</i>	4,733.0	4,507.2	5.0%	47,879.6	42,112.6	13.7%
<i>Of which domestic</i>	2,561.8	2,053.1	24.8%	24,778.1	20,677.1	19.8%
<b>Available seat km (mln)</b>	<b>9,454.4</b>	<b>8,386.9</b>	<b>12.7%</b>	<b>92,062.4</b>	<b>79,727.1</b>	<b>15.5%</b>
<i>Of which international</i>	6,099.2	5,727.7	6.5%	60,467.1	53,023.0	14.0%
<i>Of which domestic</i>	3,355.2	2,659.1	26.2%	31,595.3	26,704.1	18.3%

	October 2013	October 2012	Change	10M 2013	10M 2012	Change
<b>Passenger load factor</b>	<b>77.2%</b>	<b>78.2%</b>	<b>(1.0pp)</b>	<b>78.9%</b>	<b>78.8%</b>	<b>(0.1pp)</b>
<i>Of which international</i>	77.6%	78.7%	(1.1pp)	79.2%	79.4%	(0.2pp)
<i>Of which domestic</i>	76.4%	77.2%	(0.9pp)	78.4%	77.4%	1.0pp
<b>Cargo + mail carried (tonnes)</b>	<b>17,709.8</b>	<b>20,766.6</b>	<b>(14.7%)</b>	<b>171,312.8</b>	<b>184,449.7</b>	<b>(7.1%)</b>
<i>Of which international</i>	9,147.5	13,679.7	(33.1%)	103,692.4	126,836.6	(18.2%)
<i>Of which domestic</i>	8,562.3	7,086.9	20.8%	67,620.4	57,613.1	17.4%
<b>Revenue cargo ton kilometres (mln)</b>	<b>734.8</b>	<b>701.7</b>	<b>4.7%</b>	<b>7,389.0</b>	<b>6,652.9</b>	<b>11.1%</b>
<i>Of which international</i>	469.2	487.0	(3.6%)	4,886.2	4,552.5	7.3%
<i>Of which domestic</i>	265.6	214.8	23.7%	2,502.8	2,100.4	19.2%
<b>Available cargo tonne kilometres (mln)</b>	<b>1,134.8</b>	<b>1,062.5</b>	<b>6.8%</b>	<b>11,355.2</b>	<b>10,132.6</b>	<b>12.1%</b>
<i>Of which international</i>	734.4	743.6	(1.2%)	7,547.5	6,940.6	8.7%
<i>Of which domestic</i>	400.3	318.9	25.6%	3,807.7	3,192.0	19.3%
<b>Revenue load factor</b>	<b>64.8%</b>	<b>66.0%</b>	<b>(1.2)</b>	<b>65.1%</b>	<b>65.7%</b>	<b>(0.6pp)</b>
<i>Of which international</i>	63.9%	65.5%	(1.6)	64.7%	65.6%	(0.9pp)
<i>Of which domestic</i>	66.3%	67.4%	(1.1)	65.7%	65.8%	(0.1pp)

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