



Aeroflot Announces Traffic Statistics for November and 11M 2013

26 December 2013, Moscow. – JSC “Aeroflot – Russian Airlines” summed up traffic and capacity statistics for November and 11 months of 2013.

Highlights

Aeroflot standalone

- Aeroflot (the “Company”) passenger traffic reached 1.7 million passengers in November 2013, up 17.8% vs. November 2012. This brought the Company’s total passenger traffic for 11M 2013 to 19.3 million, up 18.5% year-on-year;
- Passenger turnover growth accelerated in November 2013, up 14.8% year-on-year to 4.7 billion revenue passenger kilometres, while growth for the 11M period of 2013 was up 19.7% compared to 11M 2012;
- Passenger load factor in November 2013 remained in line with levels in November 2012 and amounted to 75.8%;
- Aeroflot has added new aircraft to its fleet in 2013, including eight Airbus A320, three Airbus A321, two Boeing 737-800 and four Boeing 777, which also contributed to an increase in capacity of 14.5% in November 2013 vs. November 2012.

Aeroflot Group:

- Aeroflot Group’s (the “Group”) passenger traffic for November 2013 was 2.4 million passengers, up 12.6% from November 2012; the Group’s total passenger traffic for 11M 2013 reached 29.1 million, up 14.3% year-on-year;
- The Group’s passenger turnover growth in November 2013 was 6.4% year-on-year, reaching 6.4 billion revenue passenger kilometres for the month, and passenger turnover was up 14.9% year-on-year for the 11M period;
- Aeroflot Group’s passenger load factor declined slightly in November 2013 to 75.6%, down 0.4 pp from November 2012. This was due to capacity additions at Group subsidiaries Orenair and Rossiya outstripping growth in passenger turnover.

Other highlights:

- Aeroflot suspended operations of its cargo plane fleet in 2013, switching to belly cargo operations. This was the main factor driving the 22.6% decline in tonnes of cargo carried in November 2013 from November 2012;

The tables below provide key operating results for Aeroflot and Aeroflot Group.

Aeroflot standalone

| | November 2013 | November 2012 | Change | 11M 2013 | 11M 2012 | Change |
|---|---------------|---------------|---------|-----------|-----------|--------|
| Passengers carried (000s) | 1,664.3 | 1,413.0 | 17.8% | 19,272.2 | 16,262.5 | 18.5% |
| Revenue seat km (mln) | 4,749.1 | 4,137.2 | 14.8% | 55,536.9 | 46,393.0 | 19.7% |
| Available seat km (mln) | 6,268.6 | 5,476.1 | 14.5% | 70,054.0 | 59,256.4 | 18.2% |
| Passenger load factor | 75.8% | 75.6% | 0.2pp | 79.3% | 78.3% | 1.0pp |
| Cargo + mail carried (tonnes) | 14,223.9 | 18,026.0 | (21.1%) | 161,649.3 | 177,794.4 | (9.1%) |
| Revenue cargo ton kilometres (mln) | 493.7 | 480.3 | 2.8% | 5,850.8 | 5,210.9 | 12.3% |
| Available cargo ton kilometres (mln) | 773.7 | 762.8 | 1.4% | 9,058.7 | 8,136.7 | 11.3% |
| Revenue load factor | 63.8% | 63.0% | 0.8pp | 64.6% | 64.0% | 0.6pp |

Aeroflot Group traffic figures

| | November 2013 | November 2012 | Change | 11M 2013 | 11M 2012 | Change |
|----------------------------------|----------------|----------------|--------------|------------------|-----------------|--------------|
| Passengers carried (000s) | 2,364.5 | 2,100.4 | 12.6% | 29,074.1 | 25,427.7 | 14.3% |
| <i>Of which international</i> | 1,254.3 | 1,223.9 | 2.5% | 16,181.5 | 14,816.7 | 9.2% |
| <i>Of which domestic</i> | 1,110.2 | 876.5 | 26.7% | 12,892.6 | 10,611.0 | 21.5% |
| Revenue seat km (mln) | 6,363.2 | 5,979.4 | 6.4% | 79,020.9 | 68,769.2 | 14.9% |
| <i>Of which international</i> | 4,181.3 | 4,201.2 | (0.5%) | 52,060.9 | 46,313.9 | 12.4% |
| <i>Of which domestic</i> | 2,181.9 | 1,778.2 | 22.7% | 26,960.0 | 22,455.3 | 20.1% |
| Available seat km (mln) | 8,411.7 | 7,866.2 | 6.9% | 100,474.1 | 87,593.5 | 14.7% |
| <i>Of which international</i> | 5,462.4 | 5,401.8 | 1.1% | 65,929.5 | 58,424.9 | 12.8% |
| <i>Of which domestic</i> | 2,949.3 | 2,464.4 | 19.7% | 34,544.6 | 29,168.6 | 18.4% |

| | November 2013 | November 2012 | Change | 11M 2013 | 11M 2012 | Change |
|---|-----------------|-----------------|----------------|------------------|------------------|----------------|
| Passenger load factor | 75.6% | 76.0% | (0.4pp) | 78.6% | 78.5% | 0.1pp |
| <i>Of which international</i> | 76.5% | 77.8% | (1.3pp) | 79.0% | 79.3% | (0.3pp) |
| <i>Of which domestic</i> | 74.0% | 72.2% | 1.8pp | 78.0% | 77.0% | 1.0pp |
| Cargo + mail carried (tonnes) | 16,262.7 | 20,363.3 | (20.1%) | 187,575.5 | 204,812.9 | (8.4%) |
| <i>Of which international</i> | 8,987.9 | 14,245.3 | (36.9%) | 112,680.2 | 141,081.9 | (20.1%) |
| <i>Of which domestic</i> | 7,274.8 | 6,118.0 | 18.9% | 74,895.3 | 63,731.0 | 17.5% |
| Revenue cargo ton kilometres (mln) | 643.1 | 652.7 | (1.5%) | 8,032.1 | 7,305.6 | 9.9% |
| <i>Of which international</i> | 418.4 | 468.6 | (10.7%) | 5,304.6 | 5,021.1 | 5.6% |
| <i>Of which domestic</i> | 224.7 | 184.1 | 22.1% | 2,727.5 | 2,284.5 | 19.4% |
| Available cargo tonne kilometres (mln) | 1,006.0 | 1,018.6 | (1.2%) | 12,361.2 | 11,151.1 | 10.9% |
| <i>Of which international</i> | 655.4 | 720.3 | (9.0%) | 8,202.9 | 7,660.8 | 7.1% |
| <i>Of which domestic</i> | 350.6 | 298.3 | 17.5% | 4,158.3 | 3,490.3 | 19.1% |
| Revenue load factor | 63.9% | 64.1% | (0.2pp) | 65.0% | 65.5% | (0.5pp) |
| <i>Of which international</i> | 63.8% | 65.1% | (1.3pp) | 64.7% | 65.5% | (0.8pp) |
| <i>Of which domestic</i> | 64.1% | 61.7% | 2.4pp | 65.6% | 65.5% | 0.1pp |

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