



Aeroflot Announces Traffic Statistics for January 2014

MOSCOW, 26 FEBRUARY 2014 – JSC Aeroflot (“the Company”, Moscow Exchange ticker: AFLT) announces operating results of the Company and Aeroflot Group (“the Group”) for January 2014.

Highlights

Aeroflot standalone:

- Passenger traffic in January 2014 totalled 1.6 million. This represented 13.7% year-on-year growth, considerably ahead of the overall Russian industry growth rate for the period of 8.0%.
- Revenue passenger kilometres (“RPK”) for the period totalled 4.7 bln, a year-on-year increase of 10.1% (versus 6.6% for the industry overall).
- In January the Company expanded its fleet, flying one new Airbus A320, one new Boeing 737-800 and one new Boeing 777-300ER, which also contributed to a 10.8% year-on-year rise in available seat kilometres (“ASK”).
- Higher ASK led to a decrease in the passenger load factor; it was 73.2% for the month, half a percentage point lower than the same period a year earlier.

Aeroflot Group:

- Total passenger traffic was 2.3 million, growing 11.6% year-on-year and outpacing the 8.0% growth rate of the industry in Russia as a whole. The main factor driving passenger traffic growth was a 23.5% increase in domestic traffic.
- Revenue passenger kilometres increased 4.2% year-on-year to 6.2 bln. This growth was attributable to an increase in domestic RPK, which rose 16.2% to 2.0 bln and now accounts for nearly a third of total RPK.
- The passenger load factor was 72.4%, a decrease of 0.8 percentage points versus the same period a year earlier. This decrease was largely due to a rise in ASK, predominantly on Aeroflot standalone.

Other events:

- In 2013 JSC Aeroflot discontinued its dedicated cargo fleet, switching to belly cargo operations. This was the main reason that cargo carried declined 17.5% in January 2014 versus the same period a year earlier.

The tables below provide key operating results for Aeroflot and Aeroflot Group.

Aeroflot standalone traffic figures

	January 2014	January 2013	Change
Passengers carried (000s)	1,586.3	1,395.7	13.7%
Revenue Passenger Kilometers (mln)	4,676.8	4,248.2	10.1%
Available Seat Kilometers (mln)	6,386.4	5,763.1	10.8%
Passenger Load Factor	73.2%	73.7%	(0.5 pp)
Cargo and mail carried (tonnes)	9,692.3	11,655.4	(16.8%)
Revenue Tonne Kilometers (mln)	464.8	447.4	3.9%
Available Tonne Kilometers (mln)	787.6	746.2	5.5%
Revenue Load Factor	59.0%	60.0%	(1.0 pp)
Revenue Cargo Tonne Kilometers (mln)	43.9	65.0	(32.5%)

Aeroflot Group traffic figures

	January 2014	January 2013	Change
Passengers carried (000s)	2,256.0	2,022.2	11.6%
<i>Of which international</i>	1,247.9	1,205.6	3.5%
<i>Of which domestic</i>	1,008.1	816.6	23.5%
Revenue Passenger Kilometers (mln)	6,179.9	5,928.5	4.2%
<i>Of which international</i>	4,179.5	4,207.2	(0.7%)
<i>Of which domestic</i>	2,000.4	1,721.3	16.2%
Available Seat Kilometers (mln)	8,538.1	8,097.3	5.4%
<i>Of which international</i>	5,695.3	5,648.5	0.8%
<i>Of which domestic</i>	2,842.8	2,448.8	16.1%
Passenger Load Factor	72.4%	73.2%	(0.8 pp)
<i>Of which international</i>	73.4%	74.5%	(1.1 pp)
<i>Of which domestic</i>	70.4%	70.3%	0.1 pp
Cargo and mail carried (tonnes)	11,128.4	13,404.1	(17.0%)
<i>Of which international</i>	6,181.6	8,594.1	(28.1%)
<i>Of which domestic</i>	4,946.8	4,810.0	2.8%
Revenue Tonne Kilometers (mln)	602.9	603.2	0.0%
<i>Of which international</i>	404.2	428.3	(5.6%)
<i>Of which domestic</i>	198.7	174.9	13.6%
Available Tonne Kilometers (mln)	1,015.7	1,002.1	1.4%
<i>Of which international</i>	678.7	705.9	(3.9%)
<i>Of which domestic</i>	337.0	296.2	13.8%
Revenue Load Factor	59.4%	60.2%	(0.8 pp)
<i>Of which international</i>	59.6%	60.7%	(1.1 pp)
<i>Of which domestic</i>	59.0%	59.1%	(0.1 pp)
Revenue Cargo Tonne Kilometers (mln)	46.7	69.7	(33.0%)
<i>Of which international</i>	28.0	49.7	(43.7%)
<i>Of which domestic</i>	18.7	20.0	(6.5%)

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