



## Aeroflot Announces Traffic Statistics for February 2014

**MOSCOW, 27 MARCH 2014** – JSC Aeroflot (“the Company”, Moscow Exchange ticker: AFLT) announces operating results of the Company and Aeroflot Group (“the Group”) for February 2014.

### Highlights

#### *Aeroflot standalone:*

- Passenger traffic in February 2014 totalled 1.56 mln. This represented 14.9% year-on-year growth, considerably ahead of the overall Russian industry growth rate for the period of 8.9%. At the same time, domestic passenger traffic increased by 31.1% year-on-year, driven by Aeroflot’s active role in transporting guests of the XXII Winter Olympic Games in Sochi. Passenger traffic for the first two months of 2014 totalled 3.14 mln, a 14.3% year-on-year increase and faster than the 9.7% year-on-year increase for the industry as a whole.
- Revenue passenger kilometres (“RPK”) in February 2014 totalled 4.45 bln, a year-on-year increase of 10.0% (versus 5.6% for the industry overall). RPKs for the first two months of 2014 increased 10.0% year-on-year, ahead of the 7.4% year-on-year increase for the industry as a whole.
- In the first two months of 2014, the Company expanded its fleet, flying five new Airbus A320s, one new Boeing 737-800 and two new Boeing 777-300ERs, which contributed to a 14.9% year-on-year rise in available seat kilometres (“ASK”).
- Higher ASK and capacity during the reporting period enabled the Company to start offering new routes for the Winter 2013/2014 season, including: Blagoveshchensk, Ulan-Ude, Chita, Yakutsk, Novokuznetsk, Magnitogorsk, Abakan and Toronto. The launch of flights to these new destinations led to a temporary decrease in the passenger load factor in February 2014 to 74.0%, 3.3 percentage points (p.p.) lower than in February 2013.

#### *Aeroflot Group:*

- Total passenger traffic for February 2014 was 2.16 mln, growing 14.6% year-on-year. The main factor driving passenger traffic growth was a 33.0% increase in domestic traffic. Passenger traffic for the first two months of 2014 increased 13.0% year-on-year.
- Revenue passenger kilometres in February 2014 increased 4.3% year-on-year to 5.65 bln. This growth was attributable to an increase in domestic RPK, which rose 25.0% to 2.12 bln and accounted for more than a third of the Group’s total RPK in February 2014. RPK on international flights decreased 5.2%, driven mainly by reallocation of some OrenAir capacity from Middle East and Asia routes (due to political instability) to European destinations, which drove down load factors. The Group’s RPK for the first two months of 2014 increased 4.3% year-on-year.
- Aeroflot Group’s passenger load factor in February 2014 was 72.7%.

#### **Other events:**

- In 2013 JSC Aeroflot discontinued its dedicated cargo fleet, switching to belly cargo operations. This was the main reason that cargo carried decreased 19.9% year-on-year in February 2014.

The tables below provide key operating results for Aeroflot and Aeroflot Group.

### Aeroflot standalone traffic figures

	February 2014	February 2013	Change	2M 2014	2M 2013	Change
<b>Passengers carried (000s)</b>	1,556.9	1,354.6	14.9%	3,143.5	2,750.4	14.3%
<b>Revenue Passenger Kilometers (mln)</b>	4,447.5	4,044.1	10.0%	9,124.8	8,292.2	10.0%
<b>Available Seat Kilometers (mln)</b>	6,011.6	5,232.2	14.9%	12,398.2	10,995.3	12.8%
<b>Passenger Load Factor</b>	74.0%	77.3%	(3.3 p.p.)	73.6%	75.4%	(1.8 p.p.)
<b>Cargo and mail carried (tonnes)</b>	9,860.5	12,229.5	(19.4%)	19,553.4	23,884.9	(18.1%)
<b>Revenue Tonne Kilometers (mln)</b>	444.3	428.9	3.6%	909.2	876.3	3.8%
<b>Available Tonne Kilometers (mln)</b>	738.8	681.4	8.4%	1,526.5	1,427.6	6.9%
<b>Revenue Load Factor</b>	60.1%	62.9%	(2.8 p.p.)	59.6%	61.4%	(1.8 p.p.)
<b>Revenue Cargo Tonne Kilometers (mln)</b>	44.1	64.9	(32.0%)	88.0	129.9	(32.3%)

### Aeroflot Group traffic figures

	February 2014	February 2013	Change	2M 2014	2M 2013	Change
<b>Passengers carried (000s)</b>	2,157.4	1,883.2	14.6%	4,413.7	3,905.3	13.0%
<i>Of which international</i>	1,054.3	1,053.8	0.0%	2,302.4	2,259.4	1.9%
<i>Of which domestic</i>	1,103.1	829.4	33.0%	2,111.3	1,645.9	28.3%
<b>Revenue Passenger Kilometers (mln)</b>	5,649.9	5,418.2	4.3%	11,830.3	11,346.7	4.3%
<i>Of which international</i>	3,528.8	3,721.3	(5.2%)	7,708.6	7,928.5	(2.8%)
<i>Of which domestic</i>	2,121.1	1,696.9	25.0%	4,121.7	3,418.2	20.6%
<b>Available Seat Kilometers (mln)</b>	7,771.1	7,128.4	9.0%	16,309.3	15,225.7	7.1%
<i>Of which international</i>	4,880.3	4,843.1	0.8%	10,575.5	10,491.6	0.8%
<i>Of which domestic</i>	2,890.8	2,285.3	26.5%	5,733.8	4,734.1	21.1%
<b>Passenger Load Factor</b>	72.7%	76.0%	(3.3 p.p.)	72.5%	74.5%	(2.0 p.p.)
<i>Of which international</i>	72.3%	76.8%	(4.5 p.p.)	72.9%	75.6%	(2.7 p.p.)
<i>Of which domestic</i>	73.4%	74.3%	(0.9 p.p.)	71.9%	72.2%	(0.3 p.p.)
<b>Cargo and mail carried (tonnes)</b>	11,455.7	14,364.9	(20.3%)	22,584.9	27,769.0	(18.7%)
<i>Of which international</i>	6,120.1	9,298.2	(34.2%)	12,301.7	17,892.2	(31.2%)
<i>Of which domestic</i>	5,335.6	5,066.7	5.3%	10,283.2	9,876.8	4.1%
<b>Revenue Tonne Kilometers (mln)</b>	555.7	558.4	(0.5%)	1,158.6	1,161.6	(0.3%)
<i>Of which international</i>	345.3	387.0	(10.8%)	749.4	815.3	(8.1%)
<i>Of which domestic</i>	210.4	171.4	22.8%	409.2	346.3	(18.2%)
<b>Available Tonne Kilometers (mln)</b>	927.4	893.6	3.8%	1,943.1	1,895.7	2.5%
<i>Of which international</i>	584.1	615.9	(5.2%)	1,262.8	1,321.9	(4.5%)
<i>Of which domestic</i>	343.3	277.7	23.6%	680.3	573.8	18.6%

	February 2014	February 2013	Change	2M 2014	2M 2013	Change
<b>Revenue Load Factor</b>	59.9%	62.5%	(2.6 p.p.)	59.6%	61.3%	(1.7 p.p.)
<i>Of which international</i>	59.1%	62.8%	(3.7 p.p.)	59.3%	61.7%	(2.4 p.p.)
<i>Of which domestic</i>	61.3%	61.7%	(0.5 p.p.)	60.1%	60.4%	(0.3 p.p.)
<b>Revenue Cargo Tonne Kilometers (mln)</b>	47.2	70.8	(33.3%)	93.9	140.4	(33.1%)
<i>Of which international</i>	27.7	52.1	(46.8%)	55.7	101.7	(45.2%)
<i>Of which domestic</i>	19.5	18.7	4.3%	38.2	38.7	(1.3%)

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