

## **Aeroflot Group Announces Operating Results for January 2015**

**Moscow, 20 February 2015** – JSC Aeroflot (“the Company”, Moscow Exchange ticker: AFLT) announces operating results of Aeroflot Group (“the Group”) and the Company for January 2015.

### **Operating Highlights**

Passenger traffic of Aeroflot Group in January 2015 was 2.7 mln, up 17.7% year-on-year. JSC Aeroflot’s traffic was 1.8 mln in January 2015, up 14.1% year-on-year, respectively.

In January 2015, Group revenue passenger kilometres (“RPKs”) rose by 10.5% year-on-year, while the Company posted 14.0% year-on-year RPK growth. The Group and the Company delivered increases in available seat kilometres (“ASKs”) of 10.3% and 13.8% respectively.

On domestic routes, Group traffic and RPKs increased 43.6% and 37.9% year-on-year respectively in January 2015, mainly driven by increased flight frequencies and carrying capacities on high-demand routes. JSC Aeroflot’s domestic passenger traffic was up by 21.7%, while RPKs increased 17.3% year-on-year in January 2015.

On international routes, Group traffic and RPKs decreased 3.2% and 2.6% year-on-year in January 2015. This was mainly due to a decline in traffic and RPKs in the charter flight segment, as well as lower frequency of flights on Ukrainian routes. JSC Aeroflot’s international passenger traffic was up 8.8% year-on-year, while RPKs increased 12.5% year-on-year in January 2015.

Seat load factor of the Group and the Company in January 2015 increased by 0.1 percentage points (pps) year-on-year to 72.5% and by 0.2 pps year-on-year to 73.4% respectively.

### **Fleet Update**

During the January 2015, Aeroflot Group expanded its fleet with one Boeing 737-800 and one Airbus A319. In the same period, two Boeing 737-800s exited the Group fleet and were returned in advance to the lessor.

During the January 2015 JCS Aeroflot expanded its fleet with one Boeing 737-800.

## Operating results

	JSC Aeroflot			Aeroflot Group		
	January 2015	January 2014	Change	January 2015	January 2014	Change
<b>Passengers carried, thousand PAX</b>	<b>1,810.9</b>	<b>1,586.6</b>	<b>14.1%</b>	<b>2,656.3</b>	<b>2,256.3</b>	<b>17.7%</b>
- international	1,014.9	932.5	8.8%	1,208.2	1,248.0	(3.2%)
- domestic	796.0	654.1	21.7%	1,448.1	1,008.3	43.6%
<b>Revenue Passenger Kilometres, mln</b>	<b>5,330.1</b>	<b>4,677.3</b>	<b>14.0%</b>	<b>6,831.3</b>	<b>6,180.5</b>	<b>10.5%</b>
- international	3,637.0	3,233.4	12.5%	4,073.2	4,179.9	(2.6%)
- domestic	1,693.1	1,443.9	17.3%	2,758.1	2,000.6	37.9%
<b>Available Seat Kilometres, mln</b>	<b>7,266.6</b>	<b>6,386.6</b>	<b>13.8%</b>	<b>9,416.9</b>	<b>8,538.5</b>	<b>10.3%</b>
- international	4,964.5	4,444.9	11.7%	5,629.3	5,695.5	(1.2%)
- domestic	2 302.1	1,941.7	18.6%	3,787.6	2,843.0	33.2%
<b>Seat load factor, %</b>	<b>73.4%</b>	<b>73.2%</b>	<b>0.2 p.p.</b>	<b>72.5%</b>	<b>72.4%</b>	<b>0.1 p.p.</b>
- international	73.3%	72.7%	0.6 p.p.	72.4%	73.4%	(1.0 p.p.)
- domestic	73.5%	74.4%	(0.9 p.p.)	72.8%	70.4%	2.4 p.p.
<b>Cargo and mail carried, tonnes</b>	<b>8,390.2</b>	<b>9,693.1</b>	<b>(13.4%)</b>	<b>9,649.7</b>	<b>11,129.5</b>	<b>(13.3%)</b>
- international	4,687.2	5,942.4	(21.1%)	4,827.2	6,181.7	(21.9%)
- domestic	3,703.0	3,750.7	(1.3%)	4,822.5	4,947.8	(2.5%)
<b>Revenue Cargo Tonne Kilometres, mln</b>	<b>37.6</b>	<b>43.9</b>	<b>(14.4%)</b>	<b>40.4</b>	<b>46.8</b>	<b>(13.7%)</b>
- international	21.9	27.5	(20.4%)	22.3	28.1	(20.6%)
- domestic	15.7	16.4	(4.3%)	18.1	18.7	(3.2%)
<b>Revenue Tonne Kilometres, mln</b>	<b>517.3</b>	<b>464.9</b>	<b>11.3%</b>	<b>655.2</b>	<b>603.0</b>	<b>8.7%</b>
- international	349.2	318.5	9.6%	388.9	404.3	(3.8%)
- domestic	168.1	146.4	14.8%	266.3	198.7	34.0%
<b>Available Tonne Kilometres, mln</b>	<b>904.0</b>	<b>787.7</b>	<b>14.8%</b>	<b>1,132.1</b>	<b>1,015.6</b>	<b>11.5%</b>
- international	622.1	547.3	13.7%	693.2	678.7	2.1%
- domestic	281.9	240.4	17.3%	438.9	336.9	30.3%
<b>Revenue load factor, %</b>	<b>57.2%</b>	<b>59.0%</b>	<b>(1.8 p.p.)</b>	<b>57.9%</b>	<b>59.4%</b>	<b>(1.5 p.p.)</b>
- international	56.1%	58.2%	(2.1 p.p.)	56.1%	59.6%	(3.5 p.p.)
- domestic	59.6%	60.9%	(1.3 p.p.)	60.7%	59.0%	1.7 p.p.
<b>Flight hours for fleet</b>	<b>47,278</b>	<b>42,671</b>	<b>10.8%</b>	<b>67,003</b>	<b>61,605</b>	<b>8.8%</b>

### Investor enquiries

Aeroflot Investor Relations  
+7 (495) 258-06-86  
[ir@aeroflot.ru](mailto:ir@aeroflot.ru)

### Media enquiries

*Aeroflot Press Service*  
+7 (495) 752-90-71  
+7 (499) 500-73-87  
+7 (495) 753-86-39  
[presscentr@aeroflot.ru](mailto:presscentr@aeroflot.ru)