

Aeroflot Group Announces Operating Results for April 2015

Moscow, 20 May 2015 - JSC Aeroflot (Moscow Exchange ticker: AFLT) announces operating results of Aeroflot Group (“the Group”) and Aeroflot Russian Airlines (“the Company”) for April 2015 and the first four months of 2015.

January-April 2015 Operating Highlights

Passenger traffic for Aeroflot Group in 4M 2015 was 10.9 mln, up 15.2% year-on-year. Aeroflot airline’s traffic was 7.5 mln during the same period, up 8.3% year-on-year.

Group revenue passenger kilometres (“RPKs”) rose by 9.7% year-on-year for 4M 2015, while the Company posted 8.9% year-on-year RPK growth. The seat load factor decreased by 0.4 percentage points (p.p.) year-on-year to 74.0% for the Group and by 0.3 p.p. year-on-year to 75.4% for the Company.

April 2015 Operating Highlights

In April 2015, Aeroflot Group passenger traffic was 2.9 mln, up 15.1% year-on-year. Aeroflot airline’s traffic was 2.0 mln in April 2015, a year-on-year increase of 4.3%.

In April 2015, Group and Company RPKs increased by 8.3% and 3.5% year-on-year, respectively. Available seat kilometres for the same period rose by 13.0% year-on-year for Aeroflot Group and by 8.4% for Aeroflot airline.

On domestic routes, Group traffic and RPKs grew by 33.2% and 28.2% year-on-year, respectively, in April 2015. This growth was mainly driven by increased flight frequencies and carrying capacities on high-demand routes. The Company’s traffic and RPKs in April were up by 6.9% and 4.7% year-on-year, respectively.

On international routes, Group traffic was down by 3.4% and RPKs were down by 3.6% year-on-year, respectively, in April 2015. Aeroflot airline’s traffic and RPKs increased by 1.9% and 2.9% year-on-year, respectively. The Company’s growth on international routes was supported by a decrease in competition as a result of lowering of flight frequencies to Russia by several foreign carriers, as well as by growth of international transit traffic through Sheremetyevo airport.

In April 2015, the seat load factor decreased by 3.2 p.p. year-on year to 74.4% for the Group and by 3.6 p.p. year on year to 75.7% for the Company.

Fleet Update

During 4M 2015, Aeroflot airline added three Boeing 737-800s, three SSJ100s and two Boeing 777-300ERs. The net increase in the Company’s fleet amounted to seven aircraft.

During the same period, the Group added six Boeing 737-800s, one Airbus A319, three SSJ100s and two Boeing 777-300ERs. Four Boeing 737-800s and one Il-96 were removed from the Aeroflot Group fleet. As of 30 April 2015, the Group’s fleet included 264 aircraft (excluding helicopters and one An-24 aircraft).

Aeroflot Group Operating Results

	April 2015	April 2014	Change	4M 2015	4M 2014	Change
Passengers carried, thousand PAX	2,924.7	2,541.8	15.1%,	10,866.8	9,436.4	15.2%
- international	1,215.4	1,258.4	(3.4%)	4,742.6	4,819.5	(1.6%)
- domestic	1,709.3	1,283.4	33.2%	6,124.2	4,616.9	32.6%
Revenue Passenger Kilometres, mln	7,171.2	6,622.3	8.3%	27,407.5	24,980.8	9.7%
- international	4,002.9	4,151.2	(3.6%)	15,986.8	16,029.6	(0.3%)
- domestic	3,168.3	2,471.1	28.2%	11,420.7	8,951.3	27.6%
Available Seat Kilometres, mln	9,642.1	8,536.0	13.0%	37,043.1	33,598.9	10.3%
- international	5,283.1	5,437.9	(2.8%)	21,528.3	21,622.7	(0.4%)
- domestic	4,359.0	3,098.1	40.7%	15,514.8	11,976.2	29.5%
Passenger load factor	74.4%	77.6%	(3.2 p.p.)	74.0%	74.4%	(0.4 p.p.)
- international	75.8%	76.3%	(0.5 p.p.)	74.3%	74.1%	0.2 p.p.
- domestic	72.7%	79.8%	(7.1 p.p.)	73.6%	74.7%	(1.1 p.p.)
Cargo and mail carried, tonnes	14,598.4	13,365.9	9.2%	48,431.0	51,580.6	(6.1%)
- international	7,509.1	6,982.7	7.5%	24,697.3	28,063.3	(12.0%)
- domestic	7,089.3	6,383.2	11.1%	23,733.7	23,517.3	0.9%
Revenue Cargo Tonne Kilometres, mln	62.6	57.7	8.5%	203.6	220.7	(7.7%)
- international	36.4	33.2	9.6%	117.3	130.5	(10.1%)
- domestic	26.2	24.5	6.9%	86.3	90.2	(4.3%)
Revenue Tonne Kilometres, mln	708.0	653.8	8.3%	2,670.2	2,468.8	8.2%
- international	396.6	406.9	(2.5%)	1,556.0	1,573.1	(1.1%)
- domestic	311.4	246.9	26.1%	1,114.2	895.7	24.4%
Available Tonne Kilometres, mln	1,163.4	1,028.7	13.1%,	4,454.1	4,024.3	10.7%
- international	657.1	658.9	(0.3%)	2,669.9	2,595.9	2.9%
- domestic	506.3	369.8	36.9%	1,784.2	1,428.4	24.9%
Revenue load factor	60.9%	63.6%	(2.7 p.p.)	59.9%	61.3%	(1.4 p.p.)
- international	60.4%	61.8%	(1.4 p.p.)	58.3%	60.6%	(2.3 p.p.)
- domestic	61.5%	66.8%	(5.3 p.p.)	62.4%	62.7%	(0.3 p.p.)
Flight hours for fleet	68,093	60,638	12.3%	263,097	240,445	9.4%

Aeroflot Airline Operating Results

	April 2015	April 2014	Change	4M 2015	4M 2014	Change
Passengers carried, thousand PAX	1,993.0	1,911.5	4.3%	7,464.0	6,893.1	8.3%
- international	1,035.6	1,016.3	1.9%	4,051.8	3,830.8	5.8%
- domestic	957.4	895.2	6.9%	3,412.2	3,062.3	11.4%
Revenue Passenger Kilometres, mln	5,574.2	5,383.5	3.5%	21,535.0	19,775.0	8.9%
- international	3,577.8	3,477.6	2.9%	14,414.7	13,192.0	9.3%
- domestic	1,996.4	1,905.9	4.7%	7,120.3	6,583.0	8.2%
Available Seat Kilometres, mln	7,359.8	6,786.9	8.4%	28,557.7	26,111.2	9.4%
- international	4,725.1	4,460.9	5.9%	19,188.1	17,712.5	8.3%
- domestic	2,634.7	2,326.0	13.3%	9,369.6	8,398.7	11.6%
Passenger load factor	75.7%	79.3%	(3.6 p.p.)	75.4%	75.7%	(0.3 p.p.)
- international	75.7%	78.0%	(2.3 p.p.)	75.1%	74.5%	0.6 p.p.
- domestic	75.8%	81.9%	(6.1 p.p.)	76.0%	78.4%	(2.4 p.p.)
Cargo and mail carried, tonnes	12,702.6	11,859.9	7.1%	41,882.7	45,316.4	(7.6%)
- international	7,299.9	6,810.1	7.2%	23,916.3	27,182.0	(12.0%)
- domestic	5,402.7	5,049.8	7.0%	17,966.4	18,134.4	(0.9%)
Revenue Cargo Tonne Kilometres, mln	58.5	55.0	6.4%	189.4	208.5	(9.2%)
- international	35.9	32.9	9.1%	115.5	128.4	(10.0%)
- domestic	22.6	22.1	2.3%	73.9	80.1	(7.7%)
Revenue Tonne Kilometres, mln	560.2	539.5	3.8%	2,127.5	1,988.2	7.0%
- international	357.9	345.9	3.5%	1,412.7	1,315.7	7.4%
- domestic	202.3	193.6	4.5%	714.8	672.5	6.3%
Available Tonne Kilometres, mln	920.6	842.5	9.3%	3,553.9	3,226.7	10.1%
- international	598.7	557.3	7.4%	2,419.2	2,184.4	10.7%
- domestic	321.9	285.2	12.9%	1,134.7	1,042.3	8.9%
Revenue load factor	60.9%	64.0%	(3.1 p.p.)	59.9%	61.6%	(1.7 p.p.)
- international	59.8%	62.1%	(2.3 p.p.)	58.4%	60.2%	(1.8 p.p.)
- domestic	62.8%	67.9%	(5.1 p.p.)	63.0%	64.5%	(1.5 p.p.)
Flight hours for fleet	48,031	44,277	8.5%	185,915	172,169	8.0%

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