

Aeroflot Group Announces Operating Results for January 2017

Moscow, 27 February 2017 — Aeroflot PJSC (Moscow Exchange ticker: AFLT) today announces operating results for Aeroflot Group (“the Group”) and Aeroflot – Russian Airlines (“the Company”) for January 2017.

Operating Highlights

In January 2017, Aeroflot Group carried 3.4 million passengers, up 15.4% year-on-year. Aeroflot airline carried 2.3 million passengers, a year-on-year increase of 14.8%.

Group and Company RPKs increased by 19.3% and 14.8% year-on-year, respectively. ASKs rose by 15.4% year-on-year for Aeroflot Group and by 11.7% for Aeroflot airline.

On domestic routes, Group passengers carried and RPKs grew by 8.0% and 10.1% year-on-year, respectively. ASKs grew by 13.6% year-on-year. Company passengers carried and RPKs on domestic routes were up 9.5% and 4.4% year-on-year, respectively. ASKs grew by 8.8%.

In January 2017, the number of passengers carried on the Group’s international routes increased by 25.6% year-on-year. RPKs increased by 25.6%, while capacity grew by 16.6%. The number of passengers carried by Aeroflot airline on international routes increased by 19.6%. RPKs increased by 20.0%, and ASKs by 13.0%. Growth in the international segment was driven by the stable macroeconomic situation, increased flight frequencies and the launch of flights to new international destinations, as well as the development of Rossiya’s charter programme and of Pobeda’s international route network.

As a result of these factors, the passenger load factor increased by 2.5 p.p. year-on-year to 76.6% for the Group and by 2.0 p.p. year-on-year to 76.0% for the Company.

Fleet Update

In January 2017, the Group added one Airbus A321, two Boeing 747 and one DHC 8-Q400. The Group fleet increased by four aircraft, bringing the fleet size to 293 aircraft (excluding one An-24 which was leased out) as of 31 January 2017.

Aeroflot airline added one Airbus A321 bringing the total fleet to 190 aircraft as of 31 January 2017.

Aeroflot Group Operating Results

	January 2017	January 2016	Change
Passengers carried, thousand PAX	3,420.8	2,964.5	15.4%
- international	1,558.6	1,240.7	25.6%
- domestic	1,862.2	1,723.8	8.0%
Revenue Passenger Kilometres, mln	9,090.6	7,623.0	19.3%
- international	5,659.3	4,505.6	25.6%
- domestic	3,431.3	3,117.4	10.1%
Available Seat Kilometres, mln	11,874.4	10,289.6	15.4%
- international	7,223.9	6,195.8	16.6%
- domestic	4,650.5	4,093.8	13.6%
Passenger load factor, %	76.6%	74.1%	2.5 p.p.
- international	78.3%	72.7%	5.6 p.p.
- domestic	73.8%	76.1%	(2.3 p.p.)
Cargo and mail carried, tonnes	16,819.7	10,803.8	55.7%
- international	9,955.0	5,364.9	85.6%
- domestic	6,864.7	5,438.9	26.2%
Revenue Cargo Tonne Kilometres, mln	76.9	47.2	62.9%
- international	49.6	25.7	93.0%
- domestic	27.3	21.5	27.0%
Revenue Tonne Kilometres, mln	895.0	733.3	22.1%
- international	558.9	431.2	29.6%
- domestic	336.1	302.1	11.3%
Available Tonne Kilometres, mln	1,457.7	1,253.1	16.3%
- international	892.7	775.9	15.1%
- domestic	565.0	477.2	18.4%
Revenue load factor, %	61.4%	58.5%	2.9 p.p.
- international	62.6%	55.6%	7.0 p.p.
- domestic	59.5%	63.3%	(3.8 p.p.)
Revenue flights	27,604	25,582	7.9%
- international	11,490	10,365	10.9%
- domestic	16,114	15,217	5.9%
Flight hours for fleet	76,333	69,408	10.0%

Aeroflot – Russian Airlines Operating Results

	January 2017	January 2016	Change
Passengers carried, thousand PAX	2,302.8	2,005.4	14.8%
- international	1,269.9	1,062.0	19.6%
- domestic	1,032.9	943.4	9.5%
Revenue Passenger Kilometres, mln	6,694.3	5,831.9	14.8%
- international	4,674.4	3,896.9	20.0%
- domestic	2,019.9	1,935.0	4.4%
Available Seat Kilometres, mln	8,805.5	7,884.4	11.7%
- international	6,107.1	5,404.2	13.0%
- domestic	2,698.4	2,480.2	8.8%
Passenger load factor, %	76.0%	74.0%	2.0 p.p.
- international	76.5%	72.1%	4.4 p.p.
- domestic	74.9%	78.0%	(3.1 p.p.)
Cargo and mail carried, tonnes	14,391.3	9,498.2	51.5%
- international	9,832.1	5,228.2	88.1%
- domestic	4,559.2	4,270.0	6.8%
Revenue Cargo Tonne Kilometres, mln	67.0	44.8	49.6%
- international	49.2	25.4	93.7%
- domestic	17.8	19.4	(8.2%)
Revenue Tonne Kilometres, mln	669.5	569.7	17.5%
- international	469.9	376.2	24.9%
- domestic	199.6	193.5	3.2%
Available Tonne Kilometres, mln	1,096.6	985.5	11.3%
- international	769.8	678.9	13.4%
- domestic	326.8	306.6	6.6%
Revenue load factor, %	61.1%	57.8%	3.3 p.p.
- international	61.0%	55.4%	5.6 p.p.
- domestic	61.1%	63.1%	(2.0 p.p.)
Revenue flights	18,496	16,988	8.9%
- international	9,504	8,750	8.6%
- domestic	8,992	8,238	9.2%
Flight hours for fleet	54,671	50,011	9.3%

Investor enquiries

Aeroflot Investor Relations
+7 (495) 258-06-86
ir@aeroflot.ru

Media enquiries

Aeroflot Press Service
+7 (495) 752-90-71
+7 (499) 500-73-87
+7 (495) 753-86-39
presscentr@aeroflot.ru